



MALTAENTERPRISE

Business Development

Introduction

Business Development

Facilitating value-added projects that contribute to the regional development of Malta

Objectives

Supported initiatives should lead to:

- new business opportunities
- creation of skilled and highly-skilled employment
- increased competitiveness
- widening market reach

*Support may be awarded to enterprises that contribute or plan to contribute to the **economic development, environment and sustainability targets** of the Maltese government.*

Who cannot Apply?

- The measure does not apply to enterprises that generate revenue:
 - a) directly or indirectly through gambling activities; or
 - b) the sale of real estate as a business activity;
 - c) wholesale or retail activities (unless this activity is incidental to the other activities of the enterprise.) or
 - d) the provision of financial services.
- Businesses who are in default with the CfR
- Businesses in sectors excluded from receiving de minimis aid

Eligible Projects

Setting-up, expansion and modernisation

The setting up, expansion and modernisation of facilities for carrying out the following activities:

- a. manufacturing;
- b. industrial service analogous to manufacturing;
- c. maintenance repair and overhaul of electro mechanical equipment, aircraft and sea going vessels;
- d. software development (including video game development);
- e. the development and/or provision of digital solutions intended for an international market;
- f. waste recycling;
- g. product development and design;
- h. activities related to development and manufacture of pharmaceuticals and medical devices;
- i. filming, recording and editing of audio and visual content;
- j. research and development.

Eligible Projects

Environmental Actions

Projects to improve environmental protection and performance

(eg. minimisation of waste, reduction in carbon footprint, increase in recycling and reuse, or remediation of advanced human activities.)

Innovative New Businesses

The setting up of new business operations that provide products or services which are not readily available in the local market and with a drive towards international growth.

Facilitating Employment of Workers with Disabilities

Projects approved by the CRPD that facilitate the integration of disabled persons in the workplace, that extend beyond the requirements imposed by the applicable legislation.

Eligible Projects

Collaborative Projects

Projects submitted by business associations that lead to solutions of common benefit to multiple undertakings.

Upgrading of Facilities (Industrial Sites and Hotels)

Projects for the upgrading of industrial facilities and hotels that result in an improvement in the services provided from the facility / establishment and that are not considered to be part of the upkeep of the facility / establishment.

Establishing and upgrading of artisan facilities

Projects for establishing and upgrading facilities that incorporate artisan and design workshops. The Corporation shall consider projects that are focused on creative products and that demonstrate a potential to reach international clients.

Eligible Projects

Business Re-engineering and Digital Transformation

Review of business processes and re-engineering projects leading to enhanced use of digital technology, towards achieving higher efficiency by adopting technological solutions in their business.

Access to Markets and Certification

Projects leading to recognised certifications that are beyond the legal requirements of the applicant enterprise and are intended to achieve further economic development, business growth or enhanced environmental protection.

Eligible Costs

Wage Costs

- a) full-time employees;
- b) full-time students that are following a post-graduate degree at a tertiary education institution in Malta.

Lease and rental of industrial and non-residential properties

Required for establishing a new business activity, the expansion of business activities or as part of a re-engineering exercise.

Shared industrial or business facilities (including costs for the use of temporary office space)

Advisory Services

Provided by an unrelated external Expert Advisor in relation to services having clearly defined deliverables

Procurement of Tangible Assets

Required to carry out the operations of the applicant.

Eligible Costs

Procurement of Intangible Assets

Such as patents, licences, know-how or other intellectual property purchased under market conditions from third parties unrelated to the buyer.

Digital Technologies

Procurement of software solutions, including licences and services - recurring costs may only be covered for a period not exceeding two years.

Construction, and related services

Services and materials required for the construction and upgrading of industrial sites, hotels and artisanal workshops.

Relocation of employees

The cost covering the accommodation rental for a period of 3 months, a flight to Malta and shipping of personal assets to Malta incurred for relocating personnel.

Form of Aid and Maximum Support

- Cash Grants and Tax Credits (or combination)
- Maximum support - **€300,000**
(per Single Undertaking over a rolling period of three years)
- Support shall not exceed **75% of the costs approved**

Submission of Application

Applicants must submit a **COMPLETE** application prior to the **start of the Project**

Applications must be submitted through the Client Portal

Applications must be submitted by 30th September 2030



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Thank You

For further information contact

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