



o8:30h	Registration, welcome coffee and networking
09.00h	Welcoming address by Dr Leonie Baldacchino - Director, The Edward de Bono Institute, University of Malta
09.05h	Opening speech by Mr William Wait - Chairman, Malta Enterprise
09.10h	Speech by Ms Nancy Caruana - Permanent Secretary, Ministry for Economy, Investment and Small Businesses Why Startups Matter
09.20h	Keynote speech by Mr Luigi Amati - President, CEO & Co-Founder of META How to deliver the Perfect Business Pitch
10:00h	Introduction to Workshops by Dr Leonie Baldacchino
10:30h	Parallel Workshops - Session 1 Growing your Business // Making the Leap from Employee to Startup
11:30h	Parallel Workshops - Session 2 Startup Stages: Getting Investment and the Right Funding // Why Startups need to keep up with Product Innovation
12:30h	Parallel Workshops - Session 3 Building your Brand // Business Development: Facilitating Internationalisation
13.30h	Round-up of Workshops by Mr Luigi Amati
13:45h	Startup Café networking lunch
14:30h	Workshops for JAYE members
	CAFÉ



Growing your Business

Venue:

Conference Hall

Moderator:

Prof. Russell Smith Director, Centre for Entrepreneurship & Business Incubation, University of Malta

Panel:

Ms Helga Ellul Director, Advise Ltd

Dr Beverly Cutajar Director, ThinkTalent Ltd

> Mr Zach Ciappara Founder, FreeHour

Mr Joseph Galea Managing Director, Heritage Homes of Malta

Mr Luke Satariano CEO, MCL Components Ltd

Q&A with the panel

Parallel Session 1 10:30h

REGISTER

Making the Leap from Employee to Startup

Venue:

Lounge Area

Moderator:

Mr Johann Caruana Policy Director, Malta Council for Science and Technology

Panel:

Mr Kurt Galea
Business Development, LOOP Digital

Mr Toni Attard Founder, Culture Venture

Mr Nathan Farrugia Founder & CEO, Ultimate Performance

Mr Bonavent Gauci Partner, PwC

Q&A with the panel

Startup Stages: Getting Investment and the Right Funding

Venue:

Conference Hall

Moderator:

Mr Johann Caruana Policy Director, Malta Council for Science and Technology

Panel:

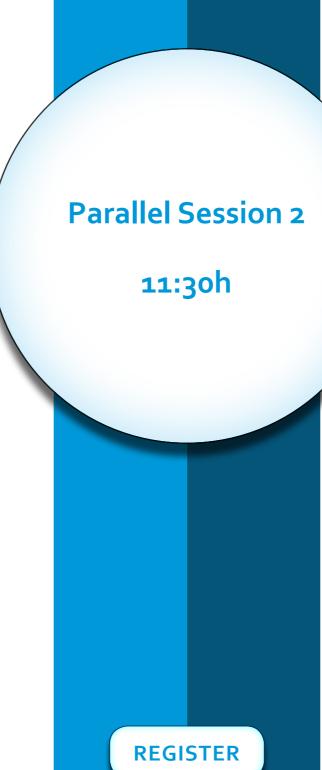
Mr Stefan Alfsson Director, NARC Ltd

Mr Johan Zammit Founder & CEO, Smart Studios

Mr Adrian Galea Head of Finance & Deals, Go Beyond Investing

> Ing. Alfred Camilleri Managing Director, Inspectra Ltd

> > Q&A with the panel



Why Startups need to keep up with Product Innovation

Venue:

Lounge Area

Moderator:

Dr Leonie Baldacchino, Director, The Edward de Bono Institute, University of Malta

Panel:

Ing. Pierre Theuma CEO, Malta Life Sciences Park

Ing. Charles Saliba Managing Director, Nutribiotech Malta

Ing. Alexander Galea General Manager, Methode Electronics Malta Ltd

Prof. Joseph Cilia Chairman, Abertax Technologies and Professor Faculty of Engineering, University of Malta

Dr Chris Cilia Advocate

Q&A with the panel

Building your Brand

Venue:

Conference Hall

Moderator:

Mr Peter Grech CEO & Founder, BRND WGN

Panel:

Ms Petra Vella Gagliardi Brand Manager, Bortex

> Mr Benji Borg Co-Founder, Anchovy Ltd

Ms Krystle Penza Managing Director, MVintage Jewels

Mr Stephen Cordina Owner, Stephen Cordina Aroma & Therapy

Q&A with the panel

Parallel Session 3

12:30h

Business Development: Facilitating Internationalisation

Venue:

Lounge Area

Moderator:

Mr Anton Buttigieg CEO, TradeMalta

Panel:

Mr Edward Borg Co-Founder, Thought₃D Ltd

Mr David Vella CEO, Altaro Ltd

Mr Matthew Pullicino CEO, Stargate Studios

Mr John de Giorgio Managing Director, Shireburn Software Ltd

Q&A with the panel

REGISTER

Keynote Speaker

Luigi Amati is the CEO of META (www.meta-group.com) and the Chairman of Business Angels Europe, the confederation of European Angel Investing (www.businessangelseurope.com).

As an early stage fund manager, he is the President of META Ventures, an investment company with over €100 million under management, of which over €60 million are already invested in approximately 70 knowledge intensive high growth companies.

He is the co-founder and CEO of META Consulting, a company focused on innovation, entrepreneurship and finance. The company started as local boutique firm but is now working with various international institutions such as the European Commission, the World Bank, and the Inter-American Development Bank, amongst others.

As an Angel Investor he is one of the founders of Italian Angels for Growth, one of the fastest growing groups of business angel in Europe (www.italianangels.net). He currently has a portfolio of startups in medtech, ICT and social innovation sectors and is a member of the European Commission Advisory Groups on Access to Risk Finance and Gender.

During the early years of his career he was a researcher and software engineer in the field of computational mechanics working with Lusas, a spinoff of Imperial College (www.lusas.com), and also contributed to the setting up of the ISRIM Research Institute of Advanced Materials.

Mr Amati holds an Engineering Degree Summa cum Laude from the University of Rome, a Master of Science and a Diploma from Imperial College London.



Startup Café will be held at:

Malta Enterprise Gwardamangia Hill Pietà

For further information:

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Participation is on a first come first served basis.

To reserve your seat:





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